



## **ARE THERE RIGHT AND WRONG ANSWERS TO ASK AT INTERVIEW?**

The answer is yes. It shows interest and enthusiasm in both the role and the company. Read our guide to ensure you are not failing to secure your next job by asking the wrong questions and note those questions you should be asking.

- What does a typical working day look like? **ASK!**  
It is good to ask about the details of the job you are applying for, however; ensure that the information you are asking for is not in the job description!
- Could you tell me about the company culture? **ASK!**  
This shows initiative and allows you both the opportunity to see if you will fit.
- What are the biggest achievements of this company? **ASK!**  
This can be a little tricky. Avoid using this with smaller companies. It could make the interviewer embarrassed or ashamed if there isn't anything significant to report.
- Can you tell me some information about your career in this company? **ASK!**  
This is relatively ok to ask in the majority of interviews. Compliment the interviewer – you seem to be very skilled in recruiting. What more, we all love to talk about ourselves. Then use this knowledge and ask about his/her career in the company.
- Where do you see the company in five years time? What are the goals? **ASK!**  
Every successful company has goals and the management teams are aware of these. Asking about the long term plans clearly shows you are planning on securing your future with the company, should they hire you.

### **QUESTIONS TO AVOID!**

- How are you doing and what about your family? **AVOID!**  
You should definitely not be asking these sorts of personal questions, the interviewer is not your friend, at least not yet.
- Tell me a little about your company? **AVOID!**  
As a jobseeker, you should research the company background online beforehand as this will show enthusiasm and initiative.
- What will I be doing if you choose me? **AVOID!**  
You should already know from the job description of what the role will entail.
- What will the salary for this role/position be? **AVOID!**  
Good jobseekers will never ask about this matter. Should the employer be considering hiring you, they will approach the subject concerning salary.

**Research the company and ask about something you have read – maybe a news article or links to subsidiary companies. Show your confidence by asking for interview feedback.**

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